

**DIRECT TRANSFER AGREEMENT BETWEEN  
MERCER COUNTY COMMUNITY COLLEGE AND NORTHWOOD UNIVERSITY**

Mercer County Community College and Northwood University, West Palm Beach, FL., Midland, MI., Cedar Hill, TX. agree to a Direct Transfer Agreement in which Mercer County Community College students with Associate Degrees in specified programs will be accepted into Baccalaureate Degree programs as juniors at Northwood University.

This agreement applies to these specific Mercer County Community College programs:

Accounting  
Banking  
Business Administration  
Computer Science  
General Business  
Hotel, Restaurant & Institution Management  
Automotive Technology (Chrysler Dealer Apprenticeship)

These listed programs transfer to Northwood University's Bachelor's of Business Administration with the following available majors:

Accounting  
Automotive Marketing/Management\*  
Automotive Aftermarket Management  
Banking and Finance/Management\*  
Computer Information Management  
Computer Science/Management\* (MI only)  
Fashion Marketing/Management\* (MI & TX only)  
Healthcare Management  
Hotel, Restaurant and Resort/Management\* (MI only)  
International Business/Management\*  
Management  
Management/Economics\* (MI only)  
Management Information Systems/Management\*  
Marketing/Management\*  
Verbatim Systems/Management\* (TX only)

\* Dual Majors

**Policy on Acceptance of Transfer Credits**

Students who are accepted to Northwood with an Associate Degree from Mercer County Community College will receive:

- ◆ Immediate Junior status (More than the normal two years may be required to complete Baccalaureate Degree in some cases.)
- ◆ Acceptance of all credits with the degree package

**Transfer Scholarships**

Mercer County Community College students with an Associate Degree and a 3.5 or higher GPA receive a \$5000 renewable scholarship (1999-2000) to Northwood University. These students must maintain a 3.0 GPA in a full-time BBA degree program at Northwood University (Florida & Texas only).

**Florida Campus:**

Mercer County Community College students with an Associate Degree and a 2.8 or higher GPA receive a \$4000 renewable scholarship (1999-2000) to Northwood University. These students must maintain a 2.7 GPA in a full-time BBA degree program at Northwood University.

**Texas Campus:**

Mercer County Community College students with an Associate Degree and a 3.0 – 3.49 GPA receive a \$4,000 renewable scholarship (1999-2000) to Northwood University. These students must maintain a 2.7 GPA in a full-time BBA degree program at Northwood University.

**Michigan Campus:**

Mercer County Community College students who will be enrolled at Northwood University for a minimum of 2 years with a 2.7 GPA receive a \$3,000 renewable scholarship (1999-2000) to Northwood University. Annual renewal requires that students maintain a 2.7 GPA.

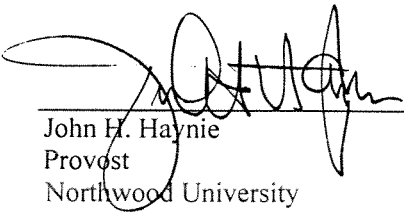
**Common Obligations**

Representatives from Northwood University and Mercer County Community College will confer periodically to review and/or modify this agreement as a result of curricular changes at either institution. Each institution will put forth its best efforts to publicize this agreement, providing an advance copy to the respective Public Relations Department for approval prior to any release. Possibilities of joint publicity may at times be beneficial and the public relations departments of both institutions will maintain contact to coordinate such possibilities.

For Mercer County Community College

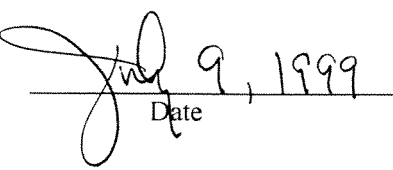
For Northwood University

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Thomas D. Sepe  
President  
Mercer County Community College

  
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John H. Haynie  
Provost  
Northwood University

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Thomas N. Wilfrid  
Vice President  
Mercer County Community College

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Date

  
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Date